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4 Proven Ways to Get More Clients as an Advocate in 2025

The legal profession is changing fast — and so is how people search for legal help.

In 2025, most clients are not asking friends or family for recommendations — they're asking Google. They're checking websites, browsing social media, reading reviews, and comparing advocates online — all within minutes.

If you're an advocate who's still relying solely on traditional word-of-mouth or walk-in traffic, you're missing a massive opportunity to grow. This guide outlines 4 proven, modern strategies to help you attract more clients — and how our marketing agency can implement them for you, quickly and affordably.

Whether you're a solo advocate or a full law firm, this guide will show you how to grow in today's digital-first world — without overwhelming you with guesswork.

Let's begin.



1. Build a Professional Website That Builds Trust

The Problem: You're Losing Clients Before You Even Know It

In 2025, most people search online before making any decision — including hiring a lawyer. But here's the catch:

If you don't have a professional website, you don't even exist to them.

Many advocates still rely on outdated websites... or worse, have no website at all. That's a red flag for modern clients. If they can't find your website, they assume:

- You're not serious about your practice
- You're unavailable or not taking clients
- Or worse you're simply not professional enough

Meanwhile, the advocate with a clean, fast, and mobile-friendly website appears trustworthy, available, and ready to help — and *they* get the call.

In 2025, if you don't have a proper website, you're invisible. And invisible advocates don't get clients.

The Solution:

In today's digital world, your website is your first impression — and often, your only chance to win a client's trust.

A fast, mobile-friendly, and professional website works like your 24/7 assistant — helping visitors understand who you are, what you do, and how to reach you, even while you're in court.

It doesn't just look good — it converts visitors into real clients.



Imagine this:

- A clean, elegant design that reflects your legal professionalism
- Clearly listed practice areas like criminal law, family law, or immigration
- Easy-to-use contact and appointment forms
- Live chat or WhatsApp so clients can connect instantly
- Google Maps integration so they know exactly where to find you
- Fast load speed so no one clicks away

Even small touches like these build credibility and make a big difference in whether someone picks you or the next name on Google.

Don't let outdated or missing websites send your clients elsewhere.

Let your website speak confidently on your behalf.

How We Help:

We design legal websites that win trust and turn visitors into real clients. Whether you're a solo advocate or a growing law firm, we build powerful, professional websites that clearly communicate who you are and why people should choose you.

From the first click, your website will look clean, modern, and reliable — because in law, credibility is everything.

Our Services Include:

• **Custom Website Design** – Tailored for advocates and law firms with a sleek, court-relevant layout



- Mobile-Friendly Design Works smoothly on any device for clients on the go
- **Booking Forms & Legal Portfolio** Showcase your work and let people schedule consultations easily
- Speed Optimization Fast-loading websites to keep visitors engaged and reduce bounce

Proof of Results:

We've built websites like <u>bnalegalfirm.com</u>, <u>zkrlawfirm.com</u>, and some others helping them go live and start receiving client inquiries online.

 $\stackrel{>}{>}$ Let's make your website your #1 marketing tool — one that works for you 24/7.



The Problem:

Let's be real — when someone needs a lawyer, they're not flipping through a phonebook.

They type things in Google like:

divorce lawyer"

👉 "best criminal advocate near me"

And here's the kicker:

If you're not showing up on the first page or Google Maps — you don't exist to them. Even worse, if your Google Business Profile is missing or looks empty, it



instantly sends a message that you're not professional or trustworthy — even if you're amazing in court.

Your competitor? He has photos, reviews, office hours, and directions. Guess who they'll call?

The Solution:

We make sure your website and Google Business Profile show up when clients are searching.

That includes:

- Optimizing your legal services for city-specific keywords
- Adding your office location, hours, and phone on Google Maps
- Improving your SEO score so you rank higher

Even if you don't have a website, your Google Business Profile alone can get you clients if properly optimized.

How We Help:

We guarantee a 100% SEO score for your website and trackable ranking improvement within 30 days.

Our Service:

- On-Page SEO (titles, speed, legal keywords)
- Google My Business Setup & Optimization
- Local SEO Ranking for Your City
- Monthly Ranking Reports



Our work with Zanlaw.pk improved their SEO ranking and helped them get organic calls weekly.

If you're not seen online, you're not hired — let's change that.

3. Use Social Media to Educate and Attract Clients

The Problem:

Most advocates either avoid social media completely or post without any strategy — maybe once a month or during special events only.

This makes you look inactive, outdated, or worse... unavailable.

In today's world, people *check Instagram and Facebook before making decisions* — even when looking for legal help. And if they see another advocate sharing legal tips, client success stories, or short videos explaining legal processes?

They'll trust and call them — not you.

Every day you stay silent on social media, you're giving your competitors a chance to take your clients.

The Solution:

Turn your social media into an easy legal education platform.

You're not expected to dance or go viral. You're expected to show up as a professional who shares helpful knowledge. Simple, short, smart — and consistent.

V Post Ideas You Can Use Instantly:

• • Quick legal tips (e.g., "How to apply for bail if arrested?")



- Mini case studies ("Won a child custody case in Lahore here's how we handled it...")
- • Client feedback & thank you messages
- • Common law myths explained
- Important legal updates that affect ordinary people (e.g., new property registration rules)

When you show you understand the legal pain points people face, you stay top of mind — so when they or someone they know need legal help, they reach out to you.

Our Service:

- AI-Generated Daily Legal Posts: Using advanced AI, we create 100% original, accurate, and client-friendly posts every single day. This means your social media stays active and engaging without you lifting a finger. The AI crafts content based on your legal specialty, audience interests, and trending topics—keeping you relevant and visible.
- Social Media Ads Targeted by City & Specialty: Getting likes isn't enough. We run highly targeted Facebook and Instagram ads aimed at people in your city who are actively searching or interested in legal help in your specialty—whether that's family law, criminal defense, or corporate law. This means your ads reach people ready to contact an advocate.
- Full Facebook & Instagram Account Management: From posting to engagement and responding to inquiries, we handle the entire social media workflow, so you can focus on your cases without distraction.



How We Help:

🔽 Consistency that Builds Trust:

People trust advocates who are visible regularly. Our AI-powered system posts 7 days a week, every week, so your profile never looks inactive or outdated.

🔽 Engagement that Converts:

By combining educational posts with targeted ads, we ensure your content not only reaches thousands but drives real conversations and inquiries straight to your phone or email.

🔽 Save Time, Maximize Impact:

No more stressing about what to post or when. You get a steady stream of high-quality, legal-focused content, designed to educate your audience and build your brand—while you focus on winning cases.

V Stay Ahead of Competitors:

While other advocates post rarely or not at all, your active and professional presence will make you the go-to legal expert in your city.

4. Build Credibility with Video Testimonials & Legal Marketing

The Problem:

People don't just buy services — they buy trust. And in today's digital world, trust is often built through visuals, not just words.

Studies show that **84%** of people say they trust online reviews as much as personal recommendations, but video testimonials are even more powerful — a video testimonial can increase conversion rates by up to 80%. Why? Because videos show real emotions, sincerity, and proof of your work.

Here's the kicker:

• A new client is 5 times more likely to contact you after watching a video testimonial or a short legal explainer video than after reading a plain



text review or description.

- Videos get **1200%** more shares on social media than text and images combined meaning your message spreads faster and wider.
- Yet, most advocates don't create videos because they think it's complicated, expensive, or they don't know what to say or how to shoot it professionally.

This means you're losing out on an easy way to build instant credibility and personal connection with your potential clients.

The Solution:

Videos make your practice human and relatable. When prospects see a client sharing their positive experience, it's like a trusted friend recommending you.

Here's how you can harness video marketing:

- Record short testimonials: Just 30–60 seconds of your happy clients sharing how you helped them can speak volumes.
- Create legal explainer videos: Break down complicated legal topics into simple, easy-to-understand clips. For example, "How to file for divorce in your city" or "What to expect in a criminal case."
- Use behind-the-scenes clips: Show a glimpse of your office, team, or a day in your life as an advocate. It humanizes your brand.
- Share these videos on your website, social media, and YouTube channel.

These videos don't need to be perfect — authenticity beats perfection every time.



Our Service:

- Video Filming Support: We guide you on how to record simple testimonial videos using your phone or arrange professional shoots if preferred.
- YouTube & Social Media Setup: We create and optimize your channels and pages to maximize video reach.
- Video Marketing Campaigns: We design paid social media ads to promote your videos to your target audience, such as people searching for legal help in your area.
- Video Strategy Consulting: We help you plan which types of videos to create and when to post them for maximum impact.

How We Help:

Our agency turns your client stories and legal knowledge into powerful marketing tools.

We helped advocates increase client inquiries by up to **40%** just by adding short video testimonials and explainer videos to their marketing mix.

Our videos create instant emotional connection with prospects, making them more likely to pick up the phone or send a message.

We handle everything — from recording tips, branding, to publishing and promoting — so you don't have to worry about complicated tech.



Let's Grow Your Legal Practice

You're excellent at practicing law. We're excellent at making sure the **right people** find you, trust you, and contact you.

Here's how we help advocates like you:

Look professional online with a custom website
Show up on Google & Maps with powerful SEO
Educate and attract clients using AI and social media
Offer client-friendly convenience with digital tools
Build authority and trust with real video testimonials

If you're tired of waiting for walk-ins and random referrals — and ready to build a **client pipeline that works 24/7**, let's talk.

Check some of our popular services for advocates and their reviews: <u>https://intributes.com/advocates-services/</u>

Book a Free Consultation Today
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Let's turn your legal expertise into consistent client growth — starting today.